

Annual General Meeting, April 7th, 2025

Zoom

| 3:00 pm | Approval of Agenda |
|---------|---|
| 3:03 am | Approval of the Minutes of the February 22 nd , 2024 AGM |
| 3:05 am | Presentation of request from the board seeking authorization to liquidate and dissolve. |
| 3:35 am | Presentation and discussion of the transition communications plan |
| 4:00 pm | Adjourn |

Copy of the Bylaws can be found <u>HERE</u>

Minutes - IFAO

IFAO February 22nd, 2024 Board Meeting

Date: February 22nd, 2024 Time: 3:37 pm Location: Crowne Plaza,

Kitchener, ON

Secretary: Tori Waugh

Attendees: Rick Kootstra, Stefan Zehetner, Mike Groot, Alex Barrie, Lori Phillips, Dave Gowan, John Colyn, Thomas Farrel, Alan Kruszel, Reuben Stone, Lorraine Vandermyden, Andy Van Niekerk, Mark Richards

| Motioned | Seconder | Result |
|------------|------------------|---------|
| Dave Gowan | Andy Van Niekerk | Carried |

Motion: to approve the minutes of the February 16th AGM minutes (3:39 pm)

| Motioned | Seconder | Result |
|---------------|------------------|---------|
| Mark Richards | Andy Van Niekerk | Carried |

Motion: to approve the appointment of Tori Waugh as Secretary (3:40 pm)

| Motioned | Seconder | Result |
|---------------|---------------|---------|
| Mark Richards | Rick Kootstra | Carried |

Motion: to approve the annual report (3:42 pm)

| Motioned | Seconder | Result |
|------------|---------------|---------|
| Mike Groot | Thomas Farrel | Carried |

Motion: to nominate Reuben Stone and Mike Swidersky (3:43 pm)

| Motioned | | Seconder | | Result |
|---------------|----|-----------------|----|--------|
| Mark Richards | Aı | ndy Van Niekerk | Ca | rried |

Motion: that all the appointed board members be re-appointed (Jessica Van Zwol, Alex Barrie & Andy Van

Niekerk)

| Motioned | Seconder | Result |
|-----------------|---------------|--------|
| Stefan Zehetner | Mark Richards | Carrie |

Motion to Adjourn at 4:06 pm by Mark Richards and Andy Van Niekerk



Presentation of request from the board seeking authorization to liquidate and dissolve

The Board is seeking the following motion from the membership:

Motion to authorize the liquidation and dissolution of the IFAO, authorizing directors to distribute any property and discharge any liabilities in accordance with the articles of the corporation and the requirements under the NFP Act, and subsequently apply for a certificate of dissolution.

As the financial standing of the IFAO is no longer effective for substantially changing the trajectory that that IFAO has been on for the last decade, it is the board's advice that the IFAO's vision and mission would be best served by liquidation the IFAO's remaining funds towards an endowment agreement to see that a different agricultural non-profit deemed by the board as having a sufficiently aligned vision and mission carry on the IFAO's intended impact. Below are the options that the board considered before presenting the above motion to the membership and the financial draw-down and year-to-date financial position of the IFAO.

Options the IFAO board considered:

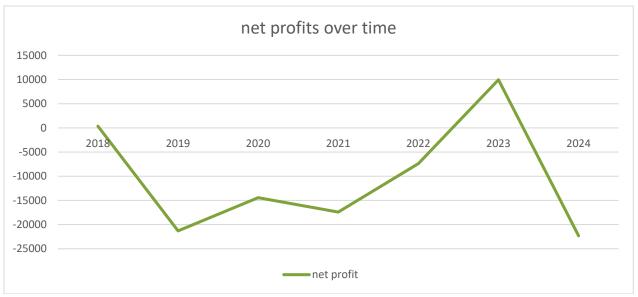
- 1. The IFAO changes course but tries to make it this as deemed as the most difficult option and least likely to be successful. It's very unlikely that anyone to agree to, much less be successful with such a task.
- 2. The IFAO dissolves and donates its funds to non-profits this option was deemed as a more feasible option, but did not effectually carry on the mission.
- 3. The IFAO effectively merges under another non-profit deemed as sufficiently aligned with the IFAO's vision, mission, membership and values and that that non-profit organization continues to carry the IFAO torch this, was deemed by the board as feasible and an altruistic story of succession and one that will effectively carry on the mission of the IFAO.
- 4. Do nothing, wait for a miracle the IFAO board deemed this option as very unlikely and a waste of what limited funds we have left.

Balance Sheet

As of March 19, 2025

| | TOTAL |
|--------------------------------------|---|
| Assets | |
| Current Assets | |
| Cash and Cash Equivalent | |
| 1100 TD Bank Account (5685) | 29,599.63 |
| 1499 Undeposited Funds | 0.00 |
| Total Cash and Cash Equivalent | \$29,599.63 |
| Accounts Receivable (A/R) | |
| 1200 Accounts Receivable | 0.00 |
| Total Accounts Receivable (A/R) | \$0.00 |
| 1800 Prepaid Expenses | 0.00 |
| Total Current Assets | \$29,599.63 |
| Total Assets | \$29,599.63 |
| iabilities and Equity | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable (A/P) | |
| 2000 Accounts Payable | 0.00 |
| Total Accounts Payable (A/P) | \$0.00 |
| 2200 HST Payable | 3,891.16 |
| 2300 Receiver General Suspense | 0.00 |
| Total Current Liabilities | \$3,891.16 |
| Total Liabilities | \$3,891.16 |
| Equity | |
| | 0.00 |
| Opening Bal Equity | |
| Opening Bal Equity Retained Earnings | 49,201.45 |
| | |
| Retained Earnings | 49,201.45 -23,492.98 \$25,708.47 |





Profit and Loss

September 2023 - August 2024

| PROFIT | \$ -22,321.36 |
|--|------------------------|
| Total Expenses | \$134,117.96 |
| Total 6800 Office Expenses | 48,329.51 |
| 6810 Administrative Expenses | 48,329.51 |
| 6800 Office Expenses | |
| 6780 Subscriptions | 400.00 |
| Total 6710 Professional Fees | 7,545.63 |
| 6740 Bookkeeping Fees | 6,576.00 |
| 6730 Audit Expense | 969.63 |
| 6710 Professional Fees | . 3,00 1101 |
| Total 6500 Conference & Event Expenses | 76,884.61 |
| Total 6570 Speaker expenses | 550.00 |
| 6572 Honorarium/Speaking fees | 550.00 |
| 6510 Audio and Virtual Services 6570 Speaker expenses | 10,131.25 |
| 6500 Conference & Event Expenses | 56,203.36 |
| Total 6200 Fees | 342.25 |
| 6220 E-Commerce Fees | 334.75 |
| 6210 Bank & Credit Card Fees | 6.00 |
| 6200 Fees | 1.50 |
| Total 6100 Advertising and Promotion | 615.96 |
| 6130 Website, Domains, Emails | 615.96 |
| 6100 Advertising and Promotion | |
| EXPENSES | |
| GROSS PROFIT | \$101,796.60 |
| Total Cost of Goods Sold | \$39,516.32 |
| Total 5000 Cost of Goods Sold | 39,516.32 |
| 5100 Project Costs | 39,516.32 |
| 5000 Cost of Goods Sold | |
| COST OF GOODS SOLD | |
| Total Income | \$141,312.92 |
| 4900 Interest Income | 51.70 |
| 4700 Research Grants | 18,400.00 |
| 4300 Sponsor Income 4500 Sales | 66,113.75 |
| 4200 Registrations | 26,877.47 29,870.00 |
| INCOME | 00.077.47 |
| | |

Profit and Loss

September 2022 - August 2023

| | TOTAL |
|--|--------------|
| INCOME | |
| 4200 Registrations | 33,740.08 |
| 4300 Sponsor Income | 35,801.50 |
| 4500 Sales | 66,996.36 |
| 4700 Research Grants | 82,822.88 |
| Total Income | \$219,360.82 |
| COST OF GOODS SOLD | |
| 5000 Cost of Goods Sold | |
| 5100 Project Costs | 50,401.02 |
| 5200 Consultants | 28,880.00 |
| 5300 Expense Reimbursement | 397.24 |
| Total 5000 Cost of Goods Sold | 79,678.26 |
| Total Cost of Goods Sold | \$79,678.26 |
| GROSS PROFIT | \$139,682.56 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6130 Website, Domains, Emails | 623.75 |
| Total 6100 Advertising and Promotion | 623.75 |
| 6200 Fees | 22.50 |
| 6220 E-Commerce Fees | 322.81 |
| Total 6200 Fees | 345.31 |
| 6500 Conference & Event Expenses | |
| 6530 Donations/Sponsor/Gifts Exp. | 500.00 |
| 6560 Rooms - Event & Accommodation | 47,891.97 |
| Total 6500 Conference & Event Expenses | 48,391.97 |
| 6710 Professional Fees | |
| 6740 Bookkeeping Fees | 6,428.00 |
| Total 6710 Professional Fees | 6,428.00 |
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 53,934.15 |
| Total 6800 Office Expenses | 53,934.15 |
| Total Expenses | \$119,723.18 |
| PROFIT | \$9,959.38 |

Profit and Loss

September 2021 - August 2022

| | TOTAL |
|--------------------------------------|--------------|
| INCOME | |
| 4200 Registrations | 11,182.26 |
| 4300 Sponsor Income | 500.00 |
| 4500 Sales | 128,621.44 |
| 4700 Research Grants | 5,177.12 |
| Total Income | \$145,480.82 |
| COST OF GOODS SOLD | |
| 5000 Cost of Goods Sold | |
| 5100 Project Costs | 107,080.68 |
| Total 5000 Cost of Goods Sold | 107,080.68 |
| Total Cost of Goods Sold | \$107,080.68 |
| GROSS PROFIT | \$38,400.14 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6130 Website, Domains, Emails | 1,279.50 |
| Total 6100 Advertising and Promotion | 1,279.50 |
| 6200 Fees | 24.38 |
| 6220 E-Commerce Fees | 415.87 |
| Total 6200 Fees | 440.25 |
| 6420 Insurance | 3,653.64 |
| 6710 Professional Fees | |
| 6730 Audit Expense | 520.00 |
| 6740 Bookkeeping Fees | 6,300.00 |
| Total 6710 Professional Fees | 6,820.00 |
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 33,596.76 |
| Total 6800 Office Expenses | 33,596.76 |
| Total Expenses | \$45,790.15 |
| PROFIT | \$ -7,390.01 |

Profit and Loss

September 2020 - August 2021

| | TOTAL |
|--|--------------|
| INCOME | |
| 4200 Registrations | 26,335.32 |
| 4300 Sponsor Income | 18,000.00 |
| 4700 Research Grants | 127,500.00 |
| 4900 Interest Income | 127.48 |
| Total Income | \$171,962.80 |
| COST OF GOODS SOLD | |
| 5000 Cost of Goods Sold | |
| 5100 Project Costs | 115,857.10 |
| Total 5000 Cost of Goods Sold | 115,857.10 |
| Total Cost of Goods Sold | \$115,857.10 |
| GROSS PROFIT | \$56,105.70 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6130 Website, Domains, Emails | 714.75 |
| Total 6100 Advertising and Promotion | 714.75 |
| 6200 Fees | -0.01 |
| 6220 E-Commerce Fees | 73.90 |
| Total 6200 Fees | 73.89 |
| 6300 Committee Expenses | |
| 6320 Travel/Mileage | 67.52 |
| Total 6300 Committee Expenses | 67.52 |
| 6420 Insurance | |
| 6425 Commerical Liability Insurance | 875.04 |
| 6430 D&O Liability Insurance | 2,262.60 |
| Total 6420 Insurance | 3,137.64 |
| 6500 Conference & Event Expenses | |
| 6510 Audio and Virtual Services | 3,863.90 |
| 6520 Contract Expense | 15,821.77 |
| 6530 Donations/Sponsor/Gifts Exp. | 1,430.39 |
| 6560 Rooms - Event & Accommodation | 2,285.32 |
| 6570 Speaker expenses | |
| 6572 Honorarium/Speaking fees | 9,256.35 |
| Total 6570 Speaker expenses | 9,256.35 |
| Total 6500 Conference & Event Expenses | 32,657.73 |
| 6600 Director Expenses | |
| 6630 Meetings/Per Diems | 0.00 |
| 6640 Organization time | 5,000.00 |
| 6650 Travel/Mileage | 232.60 |
| Total 6600 Director Expenses | 5,232.60 |
| 6710 Professional Fees | |
| 6730 Audit Expense | 320.00 |
| 6740 Bookkeeping Fees | 1,050.00 |
| Total 6710 Professional Fees | 1,370.00 |

Profit and Loss

September 2020 - August 2021

| | TOTAL |
|------------------------------|---------------|
| 6780 Subscriptions | 133.27 |
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 28,606.01 |
| 6830 Phone-Internet | 1,062.00 |
| 6840 Postage/Courier | 237.91 |
| 6850 Supplies | 231.51 |
| Total 6800 Office Expenses | 30,137.43 |
| Total Expenses | \$73,524.83 |
| PROFIT | \$ -17,419.13 |

Profit and Loss

September 2019 - August 2020

| | TOTAL |
|--|----------------------------|
| INCOME | |
| 4200 Registrations | 68,892.44 |
| 4300 Sponsor Income | 42,866.21 |
| 4500 Sales | 0.00 |
| 4600 Clothing Sale Income | 367.00 |
| 4900 Interest Income | |
| Interest (Bank) (deleted) | 671.04 |
| Total 4900 Interest Income | 671.04 |
| Total Income | \$112,796.69 |
| GROSS PROFIT | \$112,796.69 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6110 Advertising | 2,942.48 |
| 6120 Printing | 5,284.80 |
| 6130 Website, Domains, Emails | 318.56 |
| Total 6100 Advertising and Promotion | 8,545.84 |
| 6200 Fees | |
| 6220 E-Commerce Fees | 2,699.04 |
| Total 6200 Fees | 2,699.04 |
| 6250 Clothing Purchases | 626.00 |
| 6420 Insurance | |
| 6425 Commerical Liability Insurance | 1,391.04 |
| 6430 D&O Liability Insurance | 2,029.32 |
| Total 6420 Insurance | 3,420.36 |
| 6500 Conference & Event Expenses | |
| 6510 Audio and Virtual Services | 7,400.64 |
| 6520 Contract Expense | 1,000.00 |
| 6540 Event Supplies | 176.99 |
| 6550 Meals | 46,800.52 |
| 6560 Rooms - Event & Accommodation | 16,151.96 |
| 6570 Speaker expenses | 40.000.50 |
| 6572 Honorarium/Speaking fees | 13,232.52 |
| 6575 Travel/Mileage | 816.21 14,048.73 |
| Total 6570 Speaker expenses | |
| Organization time (deleted) | 75.00 |
| Total 6500 Conference & Event Expenses | 85,653.84 |
| 6600 Director Expenses | |
| 6620 Meals | 325.99 |
| Total 6600 Director Expenses | 325.99 |
| 6700 Equipment Rental | 65.00 |
| 6710 Professional Fees | |
| 6730 Audit Expense Total 6710 Professional Fees | 320.00 320.00 |

Profit and Loss

September 2019 - August 2020

| | TOTAL |
|------------------------------|---------------|
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 22,225.00 |
| 6820 Consultants/Software | 86.78 |
| 6830 Phone-Internet | 1,557.59 |
| 6840 Postage/Courier | 937.46 |
| 6850 Supplies | 485.80 |
| 6860 Travel and mileage | 280.21 |
| Total 6800 Office Expenses | 25,572.84 |
| Total Expenses | \$127,228.91 |
| PROFIT | \$ -14,432.22 |

Profit and Loss

September 2018 - August 2019

| | TOTAL |
|--|--------------|
| INCOME | |
| 4200 Registrations | 61,932.98 |
| 4300 Sponsor Income | 43,625.05 |
| 4600 Clothing Sale Income | 477.88 |
| 4900 Interest Income | |
| Interest (Bank) (deleted) | 1,228.58 |
| Total 4900 Interest Income | 1,228.58 |
| Refunds (deleted) | -1,995.00 |
| Total Income | \$105,269.49 |
| GROSS PROFIT | \$105,269.49 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6110 Advertising | 4,872.00 |
| 6120 Printing | 7,825.00 |
| 6130 Website, Domains, Emails | 205.76 |
| Total 6100 Advertising and Promotion | 12,902.76 |
| 6200 Fees | |
| 6220 E-Commerce Fees | 2,404.85 |
| Total 6200 Fees | 2,404.85 |
| 6300 Committee Expenses | |
| 6310 Per Diems/Time | 375.00 |
| Total 6300 Committee Expenses | 375.00 |
| 6420 Insurance | |
| 6425 Commerical Liability Insurance | 1,346.76 |
| 6430 D&O Liability Insurance | 1,803.60 |
| Total 6420 Insurance | 3,150.36 |
| 6500 Conference & Event Expenses | |
| 6510 Audio and Virtual Services | 8,662.13 |
| 6520 Contract Expense | 1,200.00 |
| 6530 Donations/Sponsor/Gifts Exp. | 500.00 |
| 6540 Event Supplies | 2,048.00 |
| 6550 Meals | 49,830.81 |
| 6560 Rooms - Event & Accommodation | 9,761.40 |
| 6570 Speaker expenses | |
| 6572 Honorarium/Speaking fees | 6,055.39 |
| Total 6570 Speaker expenses | 6,055.39 |
| Total 6500 Conference & Event Expenses | 78,057.73 |
| 6600 Director Expenses | |
| 6620 Meals | 512.05 |
| 6630 Meetings/Per Diems | 200.00 |
| 6650 Travel/Mileage | 655.93 |

Profit and Loss

September 2018 - August 2019

| | TOTAL |
|------------------------------|---------------|
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 22,307.74 |
| 6820 Consultants/Software | 214.65 |
| 6830 Phone-Internet | 2,035.33 |
| 6840 Postage/Courier | 884.37 |
| 6850 Supplies | 1,625.23 |
| 6860 Travel and mileage | 1,242.40 |
| Total 6800 Office Expenses | 28,309.72 |
| Total Expenses | \$126,568.40 |
| PROFIT | \$ -21,298.91 |

Profit and Loss

September 2017 - August 2018

| | TOTAL |
|--|--------------|
| INCOME | |
| 4200 Registrations | 67,646.91 |
| 4300 Sponsor Income | 104,544.90 |
| 4600 Clothing Sale Income | 968.76 |
| 4700 Research Grants | 40,099.00 |
| 4900 Interest Income | |
| Interest (Bank) (deleted) | 736.44 |
| Total 4900 Interest Income | 736.44 |
| Total Income | \$213,996.01 |
| GROSS PROFIT | \$213,996.01 |
| EXPENSES | |
| 6100 Advertising and Promotion | |
| 6110 Advertising | 7,271.52 |
| 6120 Printing | 4,980.36 |
| 6130 Website, Domains, Emails | 1,614.82 |
| Total 6100 Advertising and Promotion | 13,866.70 |
| 6200 Fees | |
| 6210 Bank & Credit Card Fees | 36.58 |
| 6220 E-Commerce Fees | 2,292.18 |
| Total 6200 Fees | 2,328.76 |
| 6250 Clothing Purchases | 1,931.09 |
| 6420 Insurance | |
| 6425 Commerical Liability Insurance | 1,333.80 |
| 6430 D&O Liability Insurance | 1,742.04 |
| Total 6420 Insurance | 3,075.84 |
| 6500 Conference & Event Expenses | |
| 6510 Audio and Virtual Services | 17,045.00 |
| 6520 Contract Expense | 17,000.00 |
| 6530 Donations/Sponsor/Gifts Exp. | 500.00 |
| 6540 Event Supplies | 10,202.32 |
| 6550 Meals | 53,089.29 |
| 6560 Rooms - Event & Accommodation | 15,765.46 |
| 6570 Speaker expenses | |
| 6572 Honorarium/Speaking fees | 19,010.77 |
| Total 6570 Speaker expenses | 19,010.77 |
| Total 6500 Conference & Event Expenses | 132,612.84 |
| 6600 Director Expenses | |
| 6610 Accommodation | 4,587.00 |
| 6620 Meals | 837.61 |
| 6630 Meetings/Per Diems | 600.00 |
| 6650 Travel/Mileage | 1,007.04 |
| Total 6600 Director Expenses | 7,031.65 |
| | |

Profit and Loss

September 2017 - August 2018

| | TOTAL |
|------------------------------|--------------|
| 6710 Professional Fees | |
| 6730 Audit Expense | 675.00 |
| Total 6710 Professional Fees | 675.00 |
| 6770 Research Expenses | 19,000.00 |
| 6800 Office Expenses | |
| 6810 Administrative Expenses | 27,850.00 |
| 6820 Consultants/Software | 855.00 |
| 6830 Phone-Internet | 2,155.97 |
| 6840 Postage/Courier | 254.96 |
| 6850 Supplies | 542.31 |
| 6860 Travel and mileage | 1,462.46 |
| Total 6800 Office Expenses | 33,120.70 |
| Total Expenses | \$213,642.58 |
| PROFIT | \$353.43 |